

“CUTTING” REMARKS SPECIAL EDITION

Volume 6.5

October '08

“Housekeeping” issues...

- **P e t u n i a s** (Cascadias and Little Litanias) are back at PSI ... great selection, excellent availability.
- **Impatiens Musica Dark Salmon** will be substituted with **Musica Salmon**
- **Scented geraniums** ... again great assortment, great availability.
- **Lantana Anne Marie** is a patented item and therefore has a royalty attached. (Sorry for any confusion.)
- **Cuttings per box worksheet** has been updated, check the PSI website.
- **GGG stock base** came in very late, some varieties in very small quantities. Therefore there will be limited availability.

Rave reviews! The stock in Mexico is the best it has ever been! Kudos to Mauricio and his staff!

• CUTTING REMARKS is created for Plant Source International by Alan Zaeske of Horticultural Mktg & Mgmt

STOCK FOUND MISSING?!

In our excitement to introduce and offer all these “new” PSI production items (especially GGG), we have experienced a few struggles. An administrative oversight caused a loss of production on three coleus varieties. Several items have been slow to grow from tissue culture and we do not believe we can attain adequate stock levels for this season. As we worked with GGG to develop a stock source for their products in North America, some items were just not available as tissue culture. We are confident that since we have developed this relationship, our production plans and variety selection will be more solidified for next year. We are sorry for any confusion, but we hope that if you are looking to trial some GGG items, you will consider ordering them.

If you have any questions con-

cerning the availability of these or any other PSI items, please check the product availability on the PSI website which is updated regularly during the peak season. Quantities are also adjusted regularly during the production cycle based on the condition of the stock.

ITEMS NOT AVAILABLE FOR '09

Argyranthemum Relfection Yellow Cream
Coleus Blackberry Waffle
Coleus Crimson Velvet
Coleus Stella Red

GGG ITEMS

Begonia Eiserta Orange/red
Diascia Elfjes Doortje
Diascia Elfjes Filina
Diascia Elfjes Jiggel
Fuchsia Summermelody Sunramon
Lobelia Purple Angel
NGI Magnifico Select Salmon
Petunia Colour Bells Bavaria
Sanvitalia Summerlovers Little Penny
Verbena Star Dreams Patio Burg Eye
Verbena Star Dreams Patio Red
Verbena Star Dreams Patio Violet Eye
Verbena Summer Dreams Patio Red

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REDUCED/LIMITED AVAILABILITY

After reviewing the stock base and its production potential, it has been determined that there are some items that will not achieve the production we had planned. In addition, some elite material was late in arrival and has either been slow to acclimate or has not allowed for adequate stock buildup.

Items of Limited/Late Availability

Calibrachoa Celebration Silver Bl
Diascia Genta Salmon
Gazania New Magic
Geranium FW Collection Cherry Imp
Nasturtium Banana Split
Osteospermum Ostica Champagne
Portulaca Purple
Sanvitalia Sombrero Yellow
GGG Products